



WattPower

About Us

We began our journey in Germany in 2013 and have been growing stronger ever since. From the very beginning, our focus has been on the future—investing in and embracing cutting-edge technologies. Over time, our name has become synonymous with superior quality, transparent business practices, exceptional service, and a relentless drive for growth.

For nearly a decade, we have been at the forefront of the solar technology revolution, continuously learning, evolving, and scaling through exposure to world-class projects, products, and global best practices. We were proud to be the first to introduce String Inverters in utility-scale projects, setting a new benchmark for the industry.

Our growth story has been extraordinary, marked by consistent 100% year-on-year expansion and a 30% market share across our categories. Today, with a presence in 10 countries across Central & Western Europe and South Asia, we have cumulatively delivered more than 18 gigawatts of clean, carbon-neutral energy in India alone.

As part of a group that has consistently crossed the USD 1 billion+ revenue mark year after year, Wattpower is uniquely positioned to unlock new opportunities and drive purpose-led, sustainable growth—powering a cleaner and brighter tomorrow.

Why Us?

We offer vibrant company culture that promotes open communication, transparency, and a strong sense of camaraderie. We work hard, have fun, and celebrate achievements together.

Wattpower Systems Pvt. Ltd.

Factory Address: Plot No. K-24

SIPCOT Industrial Park

Nearby EB Sub Station, Mambakkam Village

Sriperumbudur, Kanchipuram-602105

Tamil Nadu, India

Wattpower Systems Pvt. Ltd.

(CIN:U31900DL2022PTC405442)

Regd. Office: 221, Second Floor,

Okhla Industrial Estate, Phase 3

New Delhi-110020

Email: Info@wattpower.in

Website: www.wattpower.in



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Profile: Sales – Rajasthan (Channel & Direct)

Location: Jaipur / Jodhpur

About Us:

We are a leading provider of solar inverters and renewable energy solutions, committed to making solar energy accessible and efficient across India. As part of our expansion in the Rajasthan market, we are looking for a dynamic **Sales Professional** to support and strengthen relationships with our channel partners and help drive the growth of our solar product portfolio.

Job Overview:

The Sales Professional will play a key role in promoting and selling solar inverters and other renewable energy solutions across Rajasthan. The role focuses on supporting channel partners (dealers, distributors, EPCs) by providing them with the necessary tools, resources, and support to grow sales, enhance product knowledge, and ensure service excellence. This role is ideal for both **freshers with strong potential** and **experienced professionals** looking to grow within a leading company in the renewable energy sector.

Key Responsibilities:

1. Channel Partner Support:

- Act as a point of contact for channel partners in the region, providing them with product information, promotional materials, and sales support.
- Assist partners in lead generation, closing sales, and resolving any sales-related challenges.
- Conduct regular follow-ups with partners to ensure smooth order processing and timely product delivery.

2. Sales Contribution:

- Contribute actively to achieving regional sales targets.
- Support preparation of quotations, proposals, and contracts for channel partners.
- Maintain accurate sales records and ensure all customer requirements are met.

3. Market Development:

- Identify and support new business opportunities within Rajasthan.
- Help partners expand their customer base through market insights and outreach.
- Monitor market trends, competitor activities, and customer preferences to drive strategy.
- Participate in local marketing and promotional activities to enhance brand visibility.

4. Product Training & Enablement:

- Deliver basic product training and technical support to partners, ensuring they understand features and benefits.
- Keep partners updated on new product developments to boost their sales performance.

5. Customer Relationship Management:

- Foster strong relationships with channel partners through timely and transparent communication.

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- Address and escalate customer complaints as needed to ensure quick resolution.
- Support post-sales activities to maximize customer satisfaction and repeat business.

6. Reporting & Documentation:

- Maintain detailed records of sales activities, orders, and interactions.
- Provide regular updates and reports to senior management on regional performance, challenges, and new opportunities.

Key Qualifications:

- Bachelor's degree in business, Marketing, Engineering, or a related field.
- **Freshers or 1–7 years** of experience in sales, preferably in renewable energy, electrical, or related industries.
- Strong communication and interpersonal skills with a customer-focused mindset.
- Good understanding of the solar industry is preferred, but not mandatory for freshers.
- Self-driven and proactive, with a strong willingness to learn and grow.
- Ability to build long-term relationships with partners and customers.
- Basic proficiency in Microsoft Office and CRM tools.
- Willingness to travel extensively within Rajasthan.

What We Offer:

- Competitive salary with attractive performance-based incentives.
- Comprehensive training on solar products and structured sales processes.
- Career development opportunities within a fast-growing renewable energy company.
- Collaborative work culture with a focus on sustainability and innovation.

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