



WattPower

About Us

We began our journey in Germany in 2013 and have been growing stronger ever since. From the very beginning, our focus has been on the future—investing in and embracing cutting-edge technologies. Over time, our name has become synonymous with superior quality, transparent business practices, exceptional service, and a relentless drive for growth.

For nearly a decade, we have been at the forefront of the solar technology revolution, continuously learning, evolving, and scaling through exposure to world-class projects, products, and global best practices. We were proud to be the first to introduce String Inverters in utility-scale projects, setting a new benchmark for the industry.

Our growth story has been extraordinary, marked by consistent 100% year-on-year expansion and a 30% market share across our categories. Today, with a presence in 10 countries across Central & Western Europe and South Asia, we have cumulatively delivered more than 18 gigawatts of clean, carbon-neutral energy in India alone.

As part of a group that has consistently crossed the USD 1 billion+ revenue mark year after year, Wattpower is uniquely positioned to unlock new opportunities and drive purpose-led, sustainable growth—powering a cleaner and brighter tomorrow.

Why Us?

We offer vibrant company culture that promotes open communication, transparency, and a strong sense of camaraderie. We work hard, have fun, and celebrate achievements together.

Wattpower Systems Pvt. Ltd.

Factory Address: Plot No. K-24

SIPCOT Industrial Park

Nearby EB Sub Station, Mambakkam Village

Sriperumbudur, Kanchipuram-602105

Tamil Nadu, India

Wattpower Systems Pvt. Ltd.

(CIN:U31900DL2022PTC405442)

Regd. Office: 221, Second Floor,

Okhla Industrial Estate, Phase 3

New Delhi-110020

Email: Info@wattpower.in

Website: www.wattpower.in



WattPower

Job Title: Management Trainee - Sales

Location: Delhi

Job Overview:

We are seeking a proactive and enthusiastic Management Trainee - Sales who will support the sales team in exploring new business opportunities, engaging with clients, and contributing to the company's overall sales growth. This role offers hands-on learning and field exposure, making it ideal for candidates who are eager to build a strong foundation in sales.

Key Responsibilities:

Business Development & Client Engagement

- Assist senior sales executives in identifying and pursuing new business opportunities.
- Conduct field visits to meet clients, understand their requirements, and promote company products.
- Engage with potential clients through calls, emails, and in-person meetings to generate leads and maintain relationships.

Market Research & Analysis

- Conduct market research to understand customer needs, competitor activities, and industry trends.
- Provide insights and feedback to the sales team to support strategic planning.

Sales Support & Documentation

- Support in preparing sales presentations, proposals, and reports.
- Maintain accurate and updated customer data in internal systems.
- Participate in product training sessions to gain comprehensive knowledge of company offerings.

Performance & Targets

- Meet assigned sales targets and KPIs during the training period.
- Continuously improve performance by adopting best sales practices and learning from senior team members.

Requirements

- Top Tier MBA College
- Strong leadership and teamwork.
- Technical expertise to assist in proposal writing and pricing.
- Excellent verbal and written communication.
- Pro-active problem solving.
- Strong business acumen.

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